


**Trip Charge** - All pricing reflects the hourly rate for services, which are typically performed remotely. In the event that a client requests an on-site visit,

One-Way Distance to Site <sup>1</sup>	One Hour of billable service or less	Up to two billable service hours	Over two billable service hours
0-10 miles	No Charge	No Charge	No Charge
11-25 miles	\$25	No Charge	No Charge
26-60 miles	\$50	\$35	\$25
61-150 miles	\$100 <sup>2</sup>	\$100 <sup>2</sup>	\$100 <sup>2</sup>
151+ miles	Actual cost for travel, which could include flight, rental car, hotel, per diem, etc. <sup>3</sup>		

<sup>1</sup> All distances measured using shortest route on Google Maps from 7017 N. 10th St., McAllen, TX 78504



<sup>2</sup> Actual round-trip mileage at current IRS rates, but not less than \$100.

<sup>3</sup> Receipts provided, flights to be cheapest available commercial coach, and district per diem limits observed.



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C1 Cyber is registered with the State of Texas to operate as C1 Fiber, LLC dba C1 Cyber

**Pricing List for Services**



Please reference the appropriate purchasing cooperative on your purchase order to take advantage of a 15% discount on all purchases.

Pricing effective April 19th, 2023

### Cybersecurity Consulting Services

Service	Description of Service	Rate
CIS Controls Training	The Center for Internet Security (CIS) Controls v8 consist of 18 control groups, each with multiple control safeguards, for a total of 153 safeguards. Training is tailored to the organizational needs and can include orientation to the CIS Controls, assistance in identifying specific safeguards to address a variety of vulnerabilities that may exist in the organization, and/or assistance with implementation of specific safeguards.	\$145/hr
Plan Development	Training on and/or assistance with the development, review or updating of Incident Response Plan, Data Breach Plan, Business Continuity Plan, Disaster Recovery Plan.	\$145/hr
Risk Assessment	Assistance with, and consulting on, assessing, evaluating, prioritizing, and addressing risks within the organization.	\$145/hr
Administrative Policies	Training on and/or assistance with the development, review or updating of cybersecurity administrative policies and procedures.	\$145/hr
Cybersecurity	Any other cybersecurity consulting required by the organization.	\$145/hr

### Cybersecurity Products

Service	Description of Service	Rate
Cybersecurity Posture Assessment	This is an interview-based qualitative assessment to determine the current state of an organization's cybersecurity defense implementation. Organizations respond to 127 questions using a built-in rubric to score themselves from 0 to 4 on each question. Deliverables include a detailed report showing the organization's cybersecurity strengths and weaknesses, and how they rate in 22 categories, against the NIST CSF, TX DIR CSF, and CIS Controls v8. One hour of consulting is also included.	\$315
Book—School Cybersecurity Implementation Guide	Training on and/or assistance with the development, review or updating of Incident Response Plan, Data Breach Plan, Business Continuity Plan, Disaster Recovery Plan. ISBN TBD (book is expected to be available 07/23) Shipping via USPS media mail \$7.50 per copy or Priority flat rate \$10.40 per copy.	\$75

### Fiber-Optic Consulting Services

Service	Description of Service	Rate
Wide-Area Network (WAN) Design Consulting	Evaluation of entities and development of potential topologies and routes that meet the needs of the client.	\$145/hour
Self-Provisioned Fiber Design Consulting	Determination of feasibility, selection of topology, discussion of installation method(s), development of cable specifications, selecting testing requirements, investigation of right-of-way, and discussion on long-term maintenance.	\$145/hour
Erate Wide Area Network Consulting	What qualifies for Category One versus Category Two funding? The pros and cons of Leased Lit Service –vs- Leased Dark Fiber –vs- Self-Provisioned Fiber. Reasons for denial of funding.	\$145/hour
RFP/Bid Specifications for Fiber-Optic Wide Area Network	Aligning user needs, industry standards, and Erate requirements to establish specifications that can be inserted in the entity's bid document.	\$145/hour
Fiber-Optic Consulting	Any other fiber-optic consulting required by the organization.	\$145/hour

### Other Technology Consulting Services

Service	Description of Service	Rate
CTO Consulting	One-to-one consultation on any CTO related topic.	\$145/hour
Interim CTO	Temporary CTO replacement during an extended leave of absence, or upon resignation or retirement until a new CTO can be hired.	Negotiable
Directed Research	Independent research on any (K12 CTO) topic and delivery of research findings.	\$145/hour